

# Digitalizing Spend Management for Government

Are your agency's expense management processes outdated? Typically, outdated expense systems are paper-based processes or spreadsheet-based systems that are slow, unwieldy, and provide no clear visibility. They drain employee productivity and impact cashflow, ultimately preventing state and local governments from responding to changing market pressures and effectively managing budgets. Fortunately, adopting an automated spend management solution from SAP Concur can help.

## About SAP Concur

SAP® Concur® solutions help automate back-office processes, taking organizations to a completely connected spend management solution that encompasses travel, expense, invoice, compliance, and risk. For more than 20 years, our leading, innovative solutions have kept customers a step ahead by delivering time-saving tools that increase **accountability**, connect employee spend data for more **transparency**, and provide a dynamic ecosystem of diverse partners and apps for **ease-of-use**. SAP Concur solutions help unlock powerful insights to help organizations reduce complexity and see spending clearly, so you can manage it proactively.



**#1 leader in expense, travel, and invoice management according to G2 Crowd.**



**48,000+ customers**



**60 million end-users**



**150 countries**

## Hear from Our Customers:



“By eliminating the hand-keying alone, we should be at least 50% more efficient. That’s been our approach through all of this. Look for where we have in-efficiency, manual work or paper, and make changes to eliminate those, which we’ve done with this system and our processes.”

– **The University of Alabama**

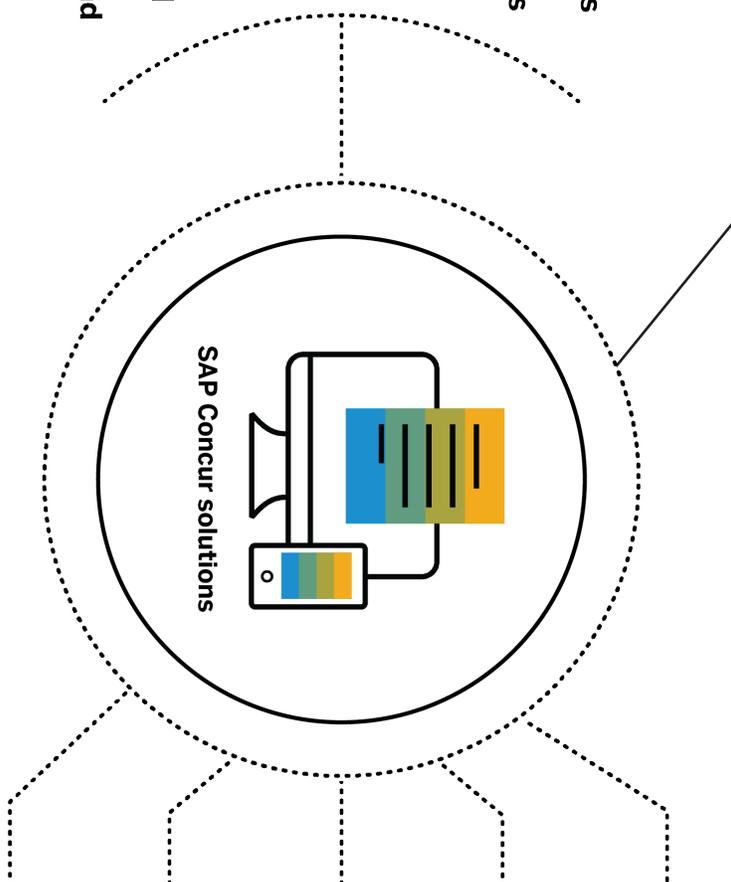


“Our user experience has greatly improved... 86% of the state's users who submitted at least six expense reports determined it was easy to approve reports within SAP Concur [solutions]. Majority of users stated it took 0-3 days to successfully complete a expense report...”

– **State Accounting Office**

# How it works

- TMC Transactions
- Travel bookings
- Invisible spend
- Non-PO Invoices
- Mileage spend
- P-card spend
- Credit card
- Cash spend



Keep track of where and when money is spent



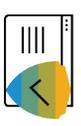
Use policy controls to guide employee spending



See spend clearly and manage it proactively



Ensure negotiated rates and rebates are applied



Adjust policies, facilitate audits consistently and easily

## The results:

67%	reduced lost receipts	62%	more employees following T&E policies	78%	less time booking travel	30%	more efficient accounts payable staff	60%	less time filling out expense reports	<b>\$672K</b>	average savings on business travel per organization
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Source: IDC Report, 2018

Learn more at [concur.com](http://concur.com)

THE BEST RUN

