

ask yourself...

# Does your business performance need a tune up?

Processes like travel and expense management are essential components of the engine that makes your business run.

## Look under the hood

Travel is the second largest controllable expense behind salaries.<sup>1</sup>



Business travel and T&E make up **10%** or more of the corporate budget.<sup>2</sup>



Sales spends **32%** selling<sup>2</sup> and **68%** on admin tasks<sup>2</sup>



## Stay bogged down with the rest of the pack...



**36%** have difficulty finding or managing paper-based documents.<sup>2</sup>

Cost of expense report transaction **without** expense automation.<sup>3</sup>

**\$17.87**



## ...Or pull ahead to the finish line.

**\$7.91**

Cost of expense report transaction **with** expense automation.<sup>3</sup>



**90%** of top performing organizations don't write payroll checks anymore because of automation advancements.<sup>4</sup>

**30**

**5**

a 5% reduction in operating costs has the same impact as a 30% increase in sales.<sup>2</sup>



## Ready to improve your business performance?

Test drive Concur today

[Test Drive](#)